

PROJECT FINANCE ORGANISATION SHEET

Objective	<p>The seminar will provide an introduction to project finance that will give participants an overview of the subject that equips them to interact with specialists or proceed to more in-depth studies, in the following areas:</p> <ol style="list-style-type: none"> 1. Sponsor and Financier Interests <ol style="list-style-type: none"> 1.1. Project sponsors, their evaluation and experience in the respective industry 1.2. Project types – public, private or public-private. 2. Project Cycle Risks and Contractual Issues and Risk Coverage <ol style="list-style-type: none"> 2.1. Documentation, due diligence, forms of contract 2.2. Security - project pledge, insurance, pledge of shares 2.3. Industry specifics for project finance – small hydro power, energy, telecommunications, real estate, infrastructure, etc. 3. Free Cash flow and Project Cash flow Models (IRR, NPV, PBT, DSCR) 4. Procurement procedures 5. Project monitoring <p>Risk pricing and Financial Instruments for Hedging/Funding Projects</p>
Methodology	<p>A series of lectures on the above themes with many examples, together with 3 case studies. The course will be delivered in a very interactive style.</p>
Target group	<p>Representatives of investment & commercial banks, Ministry of Finance and other public authorities.</p> <p>Investment Bankers, National /Central Bank, Ministry of Finance, economics, transport</p>
Language	<p>English</p>
Participants	<p>Maximum 25 persons</p>
Trainer	<p>Mr Graham Cheshire, Independent Financial consultant and trainer in international banking and finance; Official ATTF Senior Expert and Senior Financial Consultant for EIB, EBRD, AFD, IFC in renewable energy and energy efficiency financing.</p>
Date	<p>3 days, February 22-24, 2016</p>

PROJECT FINANCE

CONTENT

DAY 1

Introduction and overview

A definition of Project Finance

PPP and PFI –differences

Why and when should Project Finance techniques be used?

What constitutes a project?

Evaluating sponsor qualification for financing

Project Cycle Risks

Phases, Completion, Formal Permissions, Resources and Raw Materials

Concessions for Supply, Construction, Throughput

Case Study on risk identification

DAY 2

Sponsor and Financier Interests

Project's Sponsor- Investment return – IRR, discounted PBT

Project's Financier– Cash Available for Debt Coverage and DSCR

Free Cashflow and Project Cashflow Models

Do we do the deal or not? Water case study, renewable energy case study

DAY 3

Procurement

Purchase and supply procedures in the public sector and for utilities.

Contractual Issues and Risk Coverage

Insurance cover (ramp-up period), Common Term Agreement, Types of Project Finance contracts, collateral and risk coverage in the contract.

Financial Instruments for Hedging/Funding Projects

Risk Pricing in Project Finance

Foreign Exchange Rate Risk Hedging

Bond Types for PF funding

Project monitoring