



Skopje, Macedonia, December 04-06, 2017

PRIVATE PUBLIC PARTNERSHIP ORGANISATION SHEET

Objective	<p>The seminar will provide an introduction to project finance that will give participants an overview of the subject that equips them to interact with specialists or proceed to more in-depth studies, in the following areas:</p> <ol style="list-style-type: none"> 1. Sponsor and Financier Interests <ol style="list-style-type: none"> 1.1. Project sponsors, their evaluation and experience in the respective industry 1.2. Project types – public, private or public-private. 2. Project Cycle Risks and Contractual Issues and Risk Coverage <ol style="list-style-type: none"> 2.1. Documentation, due diligence, forms of contract 2.2. Security - project pledge, insurance, pledge of shares 2.3. Industry specifics for project finance – small hydro power, energy, telecommunications, real estate, infrastructure, etc. 3. Free Cash flow and Project Cash flow Models (IRR, NPV, PBT, DSCR) 4. Procurement procedures 5. Financial Instruments for Hedging/Funding Projects <p>A series of lectures on the above themes with many examples, together with case studies will be delivered in a very interactive style.</p>
Methodology	<p>A series of lectures on the above themes with many examples, together with 3 case studies. The course will be delivered in a very interactive style.</p>
Target group	<ul style="list-style-type: none"> • Representatives of investment & commercial banks, Ministry of Finance and other public authorities. • Investment Bankers, National /Central Bank, Ministry of Finance, economics, transport
Language	<p>English</p>
Participants	<p>Maximum 25 persons</p>
Trainer	<p>Mr Graham Cheshire, Independent Financial consultant and trainer in corporate and project finance; Official ATTF Senior Expert and Senior Financial Consultant for EIB, EBRD, AFD, IFC in renewable energy and energy efficiency financing. Lecturer at Luxembourg University. Non-executive director of a large commercial real-estate company in Luxembourg.</p>
Date	<p>3 days, December 04-06, 2017</p>